



Revision Number:

Purchasing Agent: DEBBIE GUNDERSEN

**Item: COMMUNICATIONS-RADIO EQUIPMENT (WSCA)**

Vendor: 94977A Vertex Standard  
10900 Walker Street  
Cypress, CA 90630

Internet Homepage: [www.vxstd.com](http://www.vxstd.com)

Telephone: (800) 283-7839

Fax number: (800) 477-9237

Contact: Jim Driscoll

Email address: [j.driscoll@vxstdusa.com](mailto:j.driscoll@vxstdusa.com)

Brand/trade name: Vertex Standard

Price: See Attached Price List

Terms: Net 30

Effective dates: 06/14/04 through 10/29/06

Days required for delivery: 30 Days ARO

Price guarantee period: 1 Year

Minimum order: None

Min shipment without charges: Prepaid and Included

Other conditions:

Renewal Options: Potential contract extensions through 10/29/09

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**NOTE: THIS IS A NEW CONTRACT**

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Remit to: P.O. Box 31001-1624  
Pasadena, CA 31001-1624

This Statewide contract is an "AR" (Authorization Required) contract. Authorization is required before purchase can be made. The Authorization requirements and procedure is detailed in the attachment to the contract. Order may be placed only after authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



Authorization Required: DAS/ITS (Department of Administrative Services, Division of Information Technology Services) administers purchases from this contract. State agencies (Executive branch) must first coordinate their purchase through DAS/ITS, (applies to equipment only, not accessories). State agencies may contact Doug Chandler at 801-538-9546 or Floyd Ritter at 801-538-3316 to coordinate their purchase.

If you order through dealer, order and payment go through Vertex Authorized Dealers in Utah. They are as follows:

**UTAH****VENDOR #**

Wilson Farms  
3991 Spanish Valley Drive  
Moab, Utah 84532  
Gary Wilson  
Kathy Wilson  
Phone: 435-259-8240  
Toll Free: 800-717-1895  
Fax: 435-259-9379

95391A

PCS Communications  
310 East Tabernacle  
St. George, Utah 84177  
Jeff Jennings  
Phone: 435-674-1111  
Fax: 435-628-8263

84028A

Intermountain Electronics  
1130 West 3050 South  
Ogden, Utah 84401  
Randy Denkers  
Phone: 801-621-1123  
Fax: 801-621-1127

94978A

Utah Communications  
1202 South 300 West  
Salt Lake City, Utah  
Darrell Miller  
Phone: 801-486-0161  
Fax: 801-486-3822

02295D

**Vertex - Phase 1**

<b>Req. Item</b>	<b>Description</b>	<b>Qty.</b>	<b>Unit</b>	<b>Percentage off Mfg List Price</b>
<b>1</b>	<b>Base Station</b>	<b>1-4</b>	<b>EA</b>	<b>28%</b>
		<b>5-10</b>	<b>EA</b>	<b>28%</b>
		<b>11+</b>	<b>EA</b>	<b>28%</b>
<b>2</b>	<b>Repeater</b>	<b>1-4</b>	<b>EA</b>	<b>28%</b>
		<b>5-10</b>	<b>EA</b>	<b>28%</b>
		<b>11+</b>	<b>EA</b>	<b>28%</b>
<b>3</b>	<b>Portable Radio</b>	<b>1-49</b>	<b>EA</b>	<b>28%</b>
		<b>50+</b>	<b>EA</b>	<b>28%</b>
<b>4</b>	<b>Mobile Radio</b>	<b>1-20</b>	<b>EA</b>	<b>28%</b>
		<b>21-100</b>	<b>EA</b>	<b>28%</b>
		<b>101+</b>	<b>EA</b>	<b>28%</b>
<b>5</b>	<b>Desktop</b>	<b>1-20</b>	<b>EA</b>	<b>28%</b>
		<b>21-100</b>	<b>EA</b>	<b>28%</b>
		<b>101+</b>	<b>EA</b>	<b>28%</b>
<b>6</b>	<b>Support Services</b>	<b>1</b>	<b>HR</b>	<b>\$75.00</b>
<b>7</b>	<b>Installation Services</b>	<b>1</b>	<b>HR</b>	<b>\$75.00</b>
<b>8</b>	<b>Repair Services</b>	<b>1</b>	<b>HR</b>	<b>\$75.00</b>
<b>9</b>	<b>Accessories</b>		<b>EA</b>	<b>28%</b>
<b>10</b>	<b>List other Equipment</b> <b>All products on our enclosed retail price list</b>		<b>EA</b>	<b>28%</b>
<b>11</b>	<b>List other Equipment</b>		<b>EA</b>	
<b>12</b>	<b>List other Equipment</b>		<b>EA</b>	<b>28%</b>

**15% DISCOUNT OFF LIST ACCESSORY ITEMS THAT DIRECTLY SUPPORT RADIOS****\*\*\*\*\*REPORTS\*\*\*\*\***

The contractor will submit yearly reports to the State Purchasing Agent (Debbie Gundersen) showing quantities and dollar volume of purchases by each agency and political subdivision. This report will be due by 10/29 of each year.



STATE OF UTAH CONTRACT NUMBER: **AR1795**

Aug 30, 2004

**FINET COMMODITY CODE(S):**

72574000000-TWO-WAY RADIO, PORTABLE, INCLUDING VEHICLE RADIO RELAY SYSTEMS

72578000000-TWO-WAY RADIO RECEIVERS, TRANSMITTERS, TRANSCEIVERS: MOBILE AND BASE  
STATION (AUDIO TRANSFER)

72582000000-TWO-WAY RADIO SUPPLIES, PARTS, AND ACCESSORIES